


Powerboost Lenses: Does Your Practice Need Them?

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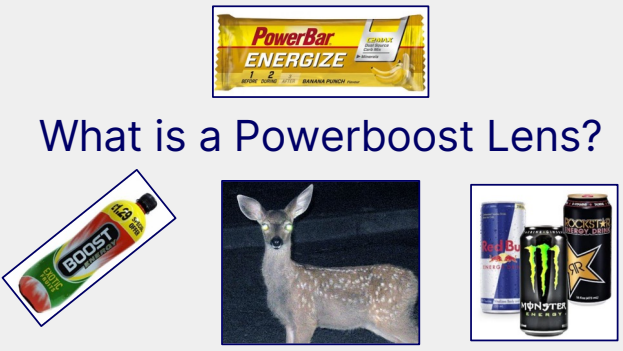
Disclosures



- The content of this course was developed independently without commercial bias or influence
- Consulting
 - Visionix
 - Essilor Instruments, USA

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What is a Powerboost Lens?



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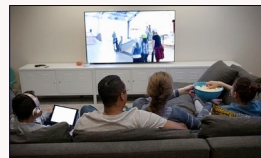
Course Objectives:

- History of development
- Marketing Message/Fitting
- Characteristics and Performance
- Product Portfolio Summary
- Prescribing/Cases



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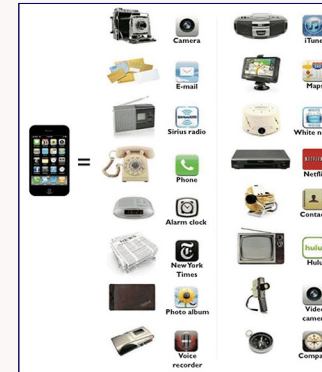
Technology Timeline



1920's - 1930's - Radio
 1940's - 1950's - B&W TV
 1950's - 1990's - Color TV
 1990 - present- HD TV

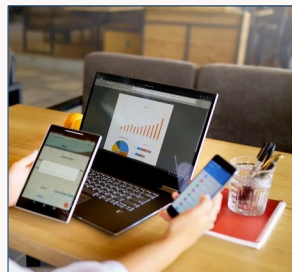
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The Digital Revolution



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The Physical and Visual Response



Breakdown of DES Symptoms

- 35% Neck/shoulder pain
- 27% Dry eyes
- 28% Headaches
- 32% Eye strain
- 28% Blurred vision

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Have a Conversation



90% of patients do not talk with their eye care provider about digital device usage.



#1 reason for not wearing computer eyewear:
"My eye care provider never recommended them"

of Americans said they did not know about the benefits of computer eyewear.

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The Vision Council 2016 Digital Eye Strain Report, EYES OVEREXPOSED: THE DIGITAL DEVICE DILEMMA

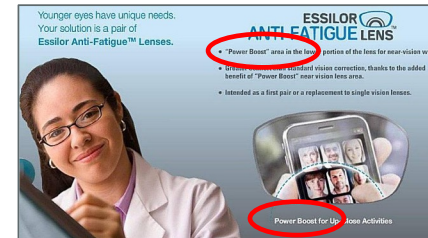
Industry Response



Digital Eye Strain → Anti Fatigue Lens

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Historical Background

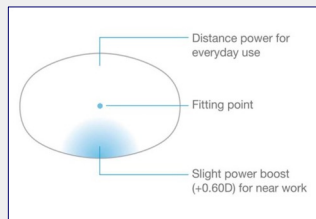


From Essilor Press Release, US Launch 2009:

“... Essilor Anti-Fatigue lenses feature a special “Power Boost” area in the lower portion of the lens, to give the wearer’s eyes greater clarity and comfort when focusing up-close for extended periods...”

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Historical Background



Design:

- 0.60D “power boost” in the lower lens
- Minimal peripheral aberration
- Performs like a Single Vision lens; minimal swim and magnification
- Reduces Digital Eye Strain symptoms

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Marketing Messages



Benefits to your patients

- Stress/strain-free digital viewing
- Comfortable all-day vision
- Relief from Digital Eye Strain

Marketing Messages:

- Digital Eye Strain
- Excessive Digital Device Usage
- 33 cm working distance
- Pre-presbyope, Early Presbyope

Alternate Names:

- Anti-Fatigue Lens
- Single Vision, with a power boost
- Starter Progressive

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Powerboost Lenses – Fitting Guides

HOYA SYNC III

ORDERING

When ordering, please provide the Distance Prescription and the chosen level of progressive functional support:

- MINIMAL OR NO SYMPTOMS
SYNC 5 (+0.57D)
- MILD TO MODERATE SYMPTOMS
SYNC 9 (+0.95D)
- MODERATE TO SEVERE SYMPTOMS
SYNC 13 (+1.32D)

ZEISS DIGITAL LENS

Fitting ZEISS Digital Lens

ZEISS Digital Lens is fitted like a progressive lens. ZEISS Digital Lens is available in 4 add powers, ranging from +0.50D to +1.25D. The appropriate add power should be determined by a near refraction.

ZEISS LENS	Typical Patient Profile
ZEISS 1 Patients age 17 to under 18 (0.50 diopters)	Child, Teen
ZEISS 1-1 Patients age 18 to 34 (0.75 diopters)	Student, Young Professional
ZEISS 1-2 Patients age 35 to 39 (0.85 diopters)	Student of Post-Grad, Occupational Professional
ZEISS 1-3 Patients age 40 to 44 (0.95 diopters)	Parent of Teen, Manager
ZEISS 1-4 Patients age 45 to 59 (1.10 diopters)	Parent of Teen, Executive

Fitting Guides

- By Symptoms?
- By Age?
- By Add Power? (Boost Power?)


UNITY RELIEVE LENSES

Unity Relieve 50	Unity Relieve 70
Designed for: Light to moderate digital eye strain symptoms Default for patients 34 years or younger	Designed for: More severe digital eye strain symptoms Default for patients 35 years or older

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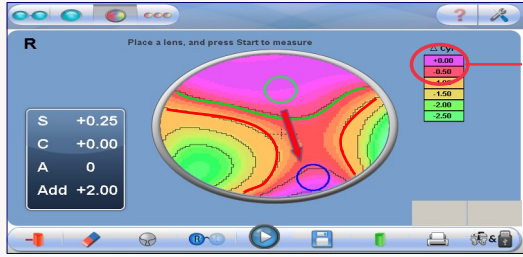
Deconstructing a Powerboost Lens

- Optical Properties
- Lens Performance
 - Single Vision
 - Bifocal
 - Computer Lens
 - PAL
- Boost = ADD?



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What Can We Measure?



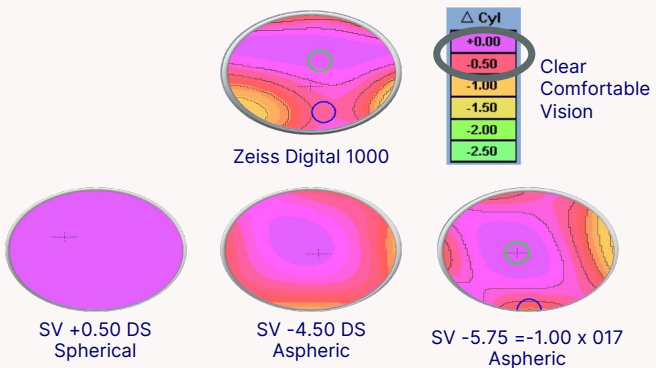
Area of perceived clear vision

Cylinder Aberration Contour Plot

- Perceived clear vision
- Isometric contour lines (unwanted cylinder)

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Is a Powerboost = Single Vision?



Zeiss Digital 1000

SV +0.50 DS Spherical

SV -4.50 DS Aspheric

SV -5.75 = -1.00 x 017 Aspheric

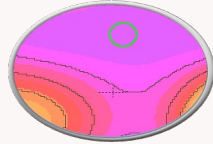
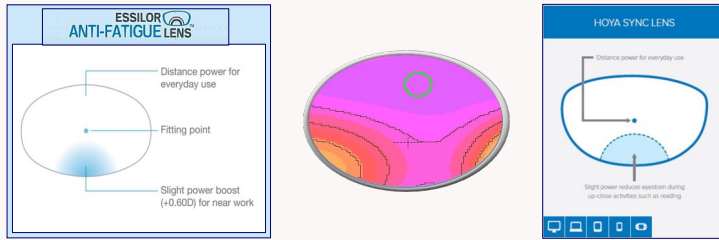
Legend: Δ Cyl

- +0.00
- 0.50
- 1.00
- 1.50
- 2.00
- 2.50

Clear Comfortable Vision

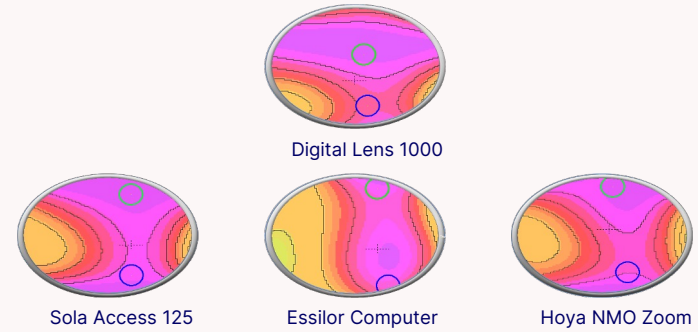
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Is a Powerboost = Bifocal?



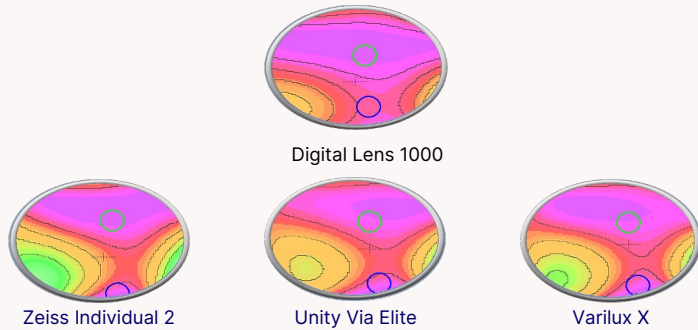
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Is a Powerboost Lens = Computer Lens?



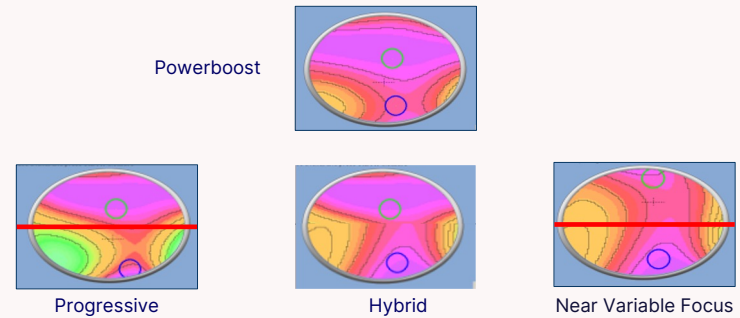
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Is a Powerboost = Progressive lens?



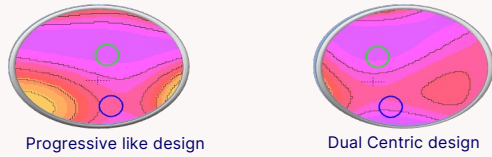
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Powerboost Lens Design Characteristics



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A Powerboost Lens



- Specialized progressive-like or dual centric lens
- reduces digital eye strain signs and symptoms
 - compensates for a closer working distance
- Prescribing and Fitting
- severity of the symptoms
 - patient's age
 - exam data

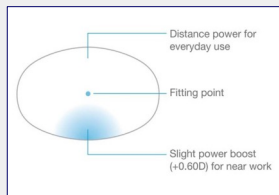
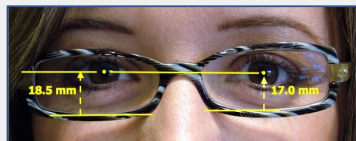
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Powerboost Marketing Material

- Wide clear distance
 - Wide short corridor
 - Fast access to near power
 - Large wide near area
 - Low Add Power +0.40 to +1.32
 - Very low aberration
-

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Powerboost Fitting Guidelines



Dr. Isabel Kazemi
123 Sunshine St.
Amazing, CA 98765

NAME: Annie

ADDRESS: _____ DATE: _____

	SPHERICAL	CYLINDRICAL	AXIS	PRISM	BASE
R	+1.00	DS			
L	+1.00	DS			
R					
L					

REMARKS: Zeiss Digital 1000

DR: _____

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Product Portfolio Summary - Powerboost Lenses

Power Boost Lenses	Boost at the Bottom
<ul style="list-style-type: none"> Digital 500 Digital 750 Digital 1000 Digital 1250 	<ul style="list-style-type: none"> +0.50 +0.75 +1.00 +1.25
<ul style="list-style-type: none"> Eyezen +1 Eyezen +2 Eyezen +3 Eyezen +4 	<ul style="list-style-type: none"> +0.40 +0.60 +0.85 +1.10
<ul style="list-style-type: none"> Hoya Sync 5 Hoya Sync 9 Hoya Sync 13 	<ul style="list-style-type: none"> +0.57 +0.95 +1.32
<ul style="list-style-type: none"> Relieve 50 Relieve 70 	<ul style="list-style-type: none"> +0.50 +0.70

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Digital Eye Strain

Digital Eye Strain – Symptoms

- Red, Dry, Irritated, Sore Eyes
- Blurred Vision at Distance and/or Near
- Eye Fatigue
- Neck and Back Pain
- Headaches

Digital Eye Strain – Areas of Concern

- Refractive Errors
- Accommodative Disorders
- Binocular Vision Dysfunctions
- Dry, Sore Eyes
- Presbyopia

Lifestyle Index

This questionnaire is meant to help your doctor understand what you're experiencing on a regular basis – whether it's caused by your eye, another illness, or. Your responses will help them see you choose the best care possible.

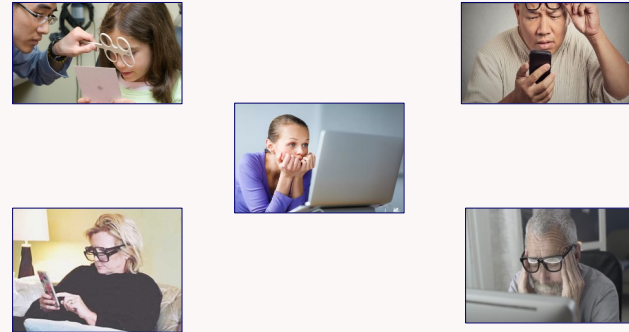
How often do you experience any of these symptoms? (0 is applicable circle, 1 for example)

Headaches	0	1	2	3	4	5
Stiffness / pain in neck / shoulders	0	1	2	3	4	5
Discomfort with Computer Use	0	1	2	3	4	5
Tired Eyes	0	1	2	3	4	5
Dry Eye Irritation	0	1	2	3	4	5
Light Sensitivity	0	1	2	3	4	5
Distress	0	1	2	3	4	5

Additional Notes: Any additional notes you'd like to add

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Prescribing Powerboost Lenses



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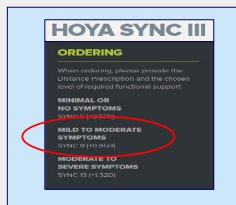
Fit by Symptom and Age



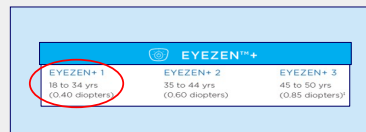
Symptom Severity: Mild
Rx: Hoya Sync 9 (+0.95D)



Age: 32
Rx: Eyezen +1 (+0.40D)



Convergence Insufficiency



Caution

Effective Add = +4.00 without glasses

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Powerboost for the Emerging Presbyope

Power Boost Lenses	Boost at the Bottom
ZEISS DIGITAL LENS	Digital 500 +0.50 Digital 750 +0.75 Digital 1000 +1.00 Digital 1250 +1.25
Eyezen	Eyezen +1 +0.40 Eyezen +2 +0.60 Eyezen +3 +0.85 Eyezen +4 +1.10
UNITY RELIEVE LENSES	Relieve 50 +0.50 Relieve 70 +0.70



Lisa 43 yo
Rx: +0.25 -0.75 x 180
+0.25 -0.50 x 005 Add +0.75

BV, OH, GH = WNL, unremarkable

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Accommodative Disorders



Condition	NPA	Flippers	Treatment
Insufficiency	Reduced		(+) Lenses @ Near
Infacility		Reduced	VT (+) Lenses @ Near
Spasm		(+) difficult	VT (+) Lenses @ Near
Ill-Sustained	Reduced on Repeat	(-) difficult	(+) Lenses @ Near

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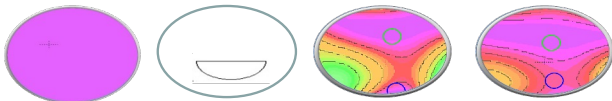
Binocular Vision Conditions



Condition	Treatment
Exophoria	Prism, VT
Esophoria	(+) Lenses, Prism
Gross Convergence Insufficiency	VT
Convergence Excess	(+) Lenses, Prism
Vertical Phoria	Prism

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Lens Designs for Rxing Near Plus



Lenses	Benefits	Limitations
Single Vision Near	Wide Field of View	Distance Blur
Bifocal	Wide Field of View	Cosmesis Image Jump
PAL	Cosmesis	Small Reading Area Narrow Corridor Cost
SV Distance with Near Power Boost	Wide Field of View Cosmesis Lower Cost	(Practically None)

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Powerboost for Accommodative Esophoria

Power Boost Lenses		Boost at the Bottom
	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
	Eyezen +1	+0.40
	Eyezen +2	+0.60
	Eyezen +3	+0.85
	Eyezen +4	+1.10
	Hoya Sync 5	+0.57
	Hoya Sync 9	+0.95
	Hoya Sync 13	+1.32



Annie: 11yo

Dry/Wet Ret. and Refraction:
Dist. Rx: +1.00 DS ADD +1.00

Dist CT : ortho Near CT: 5 Esophoria
AC/A = 8/1

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Dr. Isabel Kazemi
123 Sunshine St.
Amazing, CA 98765

NAME Annie DATE _____

ADDRESS _____

		SPHERICAL	CYLINDRICAL	AXIS	PRISM	BASE
D.V.	O.D.	+1.00	DS			
	O.S.	+1.00	DS			
N.V.	O.D.					
	O.S.					




Remarks Zeiss Digital 1000


DR. _____

FM-1075

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Powerboost for Students

Power Boost Lenses	Boost at the Bottom
	Digital 500 +0.50 Digital 750 +0.75 Digital 1000 +1.00 Digital 1250 +1.25
	Eyezen +1 +0.40 Eyezen +2 +0.60 Eyezen +3 +0.85 Eyezen +4 +1.10
	Relieve 50 +0.50 Relieve 70 +0.70



Sophie: 20 yo College student

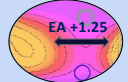
CC: Eye strain and blurry vision in class

**Rx: -0.75 DS
-1.00 DS add +0.75**

BV, OH, GH = WNL, unremarkable

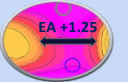
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Powerboost for Intermediate/Near Use




EA +1.25

EA +2.00
Access 1.25




EA +1.25



EA +2.50
NVF- Int/Near



EA +1.25

EA +2.50
Powerboost



Power Boost Lenses	Boost at the Bottom
	Digital 500 +0.50 Digital 750 +0.75 Digital 1000 +1.00 Digital 1250 +1.25
	Hoya Sync 5 +0.57 Hoya Sync 9 +0.95 Hoya Sync 13 +1.32

Fred: 61yo w/multiple screens

CC: Trouble seeing at near w/ Access 75

Rx: Plano OU, Int. +1.25, Near +2.50

BV, OH, GH = WNL, unremarkable

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Dr. Michelle J. Hoff
123 Sunshine St.
Amazing, CA 98765

NAME Fred DATE _____

ADDRESS _____

		SPHERICAL	CYLINDRICAL	AXIS	PRISM	BASE
D.V.	O.D.	+1.25	DS			
	O.S.	+1.25	DS			
N.V.	O.D.					
	O.S.					

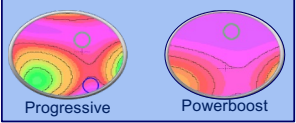
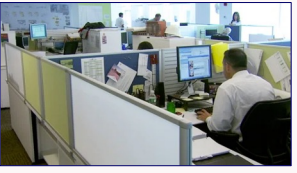
Remarks Hoya Sync 13 for Intermediate/Near

DR. _____

FM-1075

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Powerboost for Progressing Presbyope

Power Boost Lenses		Boost at the Bottom
ZEISS DIGITAL LENS	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
Eyezen	Eyezen +1	+0.40
	Eyezen +2	+0.60
	Eyezen +3	+0.85
	Eyezen +4	+1.10
HOYA SYNC III	Hoya Sync 5	+0.57
	Hoya Sync 9	+0.95
	Hoya Sync 13	+1.32

Walter: 57yo IT Support
CC: Trouble seeing at near current PAL
Current PAL: +1.00 DS OU add +1.50
RX: +1.00 DS OU Int: +1.25 Near +2.25
BV, OH, GH = WNL, unremarkable

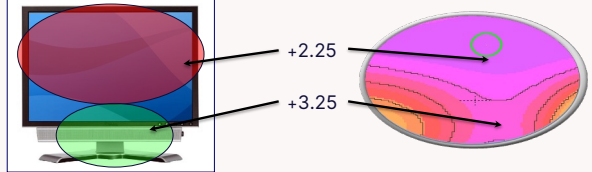
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Example: Powerboost as Intermediate/Near

Zeiss Digital 1000 (+1.00 boost)


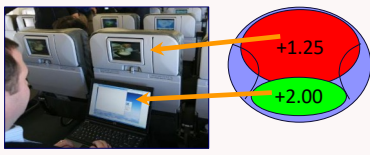
Rx +1.00D, add +1.25 intermediate, add +2.25 near

Powerboost Lens	Power at FRP	Distance (above FRP)	Near (below FRP)	Power at near
Zeiss Digital 1000	Intermediate add	No distance	14mm	Boost power



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Powerboost for the Traveling Presbyope


Power Boost Lenses		Boost at the Bottom
ZEISS CARL ZEISS VISION	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
Eyezen	Eyezen +1	+0.40
	Eyezen +2	+0.60
	Eyezen +3	+0.85
	Eyezen +4	+1.10
UNITY RELIEVE LENSES	Relieve 50	+0.50
	Relieve 70	+0.70

Evan: 56 YO retired traveler
CC: PAL not ideal for viewing seat-back screens in flight
Rx: -5.00 DS OU Add +2.00
Seatback screen EA +1.25
BV, OH, GH = WNL, unremarkable

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Clinical Pearls

- Specialty progressive-like lens
- Visual Assessment Exam Data Prescribing
- Not just for Pre-presbyopes/Digital Eye Strain
 - Accommodative Disorders
 - Binocular Dysfunction
 - 1st time PAL
 - Task Specific/Advanced Presbyope



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Contraindications

- Convergence insufficiency
- Moderate exophoria at near
- Pseudo Non-adapts



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At the End of the Day



- Did I address the chief concern with appropriate recommendations?
- Is what I am prescribing an improvement over what the patient has or is used to?

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Thank You

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